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ABSTRACT

This annual placement report provides information on the students who graduated from the New Hampshire Technical Institute and the six New Hampshire Vocational Technical Colleges. The report presents: (1) statewide placement data; (2) annual salary data for graduates employed full-time, including high and low salaries and average salaries for each program and division; (3) institutional data on the number of graduates from each program and their employment status; (4) a list of the four-year institutions to which graduates transferred; (5) a list of the employers of 1988 graduates; and (6) a roster of college placement officers. The report indicates that, in 1988, 445 men and 496 women graduated from the seven colleges. Of these graduates, 79% immediately obtained full-time employment and 3% obtained part-time jobs, with 96% of the employed graduates working in a field related to their college major. A majority (83%) of the graduates who entered the job market were employed within the state of New Hampshire. Of the remaining graduates, 12.2% were continuing their education, 0.2% had entered the military, 2.0% were seeking employment, 0.7% were not seeking employment, and 3.2% had an unknown employment status. The colleges' nursing programs had the largest number of graduates (N=177) of the more than 50 vocational-technical programs offered. The average full-time starting salary for all graduates reporting full-time salaries was $19,324, up from $17,468 in 1987. Graduates from health programs had a higher average salary ($20,928) than graduates from business programs ($16,312) or technical/industrial programs ($18,474). (AJL)

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GRADUATE PLACEMENT REPORT

ANNUAL SUMMARY

1988

U.S. DEPARTMENT OF EDUCATION
Office of Educational Research and Improvement
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NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

AND

NEW HAMPSHIRE TECHNICAL INSTITUTE

DEPARTMENT OF POSTSECONDARY VOCATIONAL TECHNICAL EDUCATION

SYSTEM MISSION STATEMENT

The New Hampshire Department of Postsecondary Vocational-Technical Education is an agency of State government established to serve and contribute to the welfare of New Hampshire and its people. As distinct from the broader responsibilities of Community/Junior Colleges and the State University System, this Department is responsible for, and dedicated to, excellence in preparation of youth and adults for productive employment as technicians and skilled workers for New Hampshire employers. It achieves its purposes by holding the Institute and Colleges accountable for responsiveness to New Hampshire employers and to all serious students seeking open access to affordable, relevant preparation for the world of work.

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NOTICE OF NONDISCRIMINATION

It is the policy of the New Hampshire Department of Postsecondary Vocational-Technical Education not to discriminate in its educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments, Section 504 of the Rehabilitation Act of 1973; and the Education of all Handicapped Children's Act of 1975.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title IX Coordinator, Office of the Commissioner of Education, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-3196)
Ethnic or Language Discrimination, Title VI Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2632)
Handicapped Discrimination, Section 504 Coordinator, 101 Pleasant Street, Concord, NH 03301 (Tel. No. 271-2299)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Education, Region 1, 140 Federal Street, Boston, MA 02110.

THE CLASS of 1988

The Department of Postsecondary Vocational-Technical Education is pleased to present this summary report of the successes the graduates of the Class of 1988 experienced this year.

The Postsecondary System is a primary supplier of highly skilled personnel for New Hampshire business and industry. This year's class was comprised of 445 men and 496 women. 741 graduates went directly to full time employment (79%) and 27 (3%) to part time employment, 96% in a job directly related to their college major. Continuing their full time education at another college were 115 graduates (12%). Of the graduates who entered the job market, 616 or 83% took jobs within the State of New Hampshire and 698 or 94% could commute to their new job from their home.

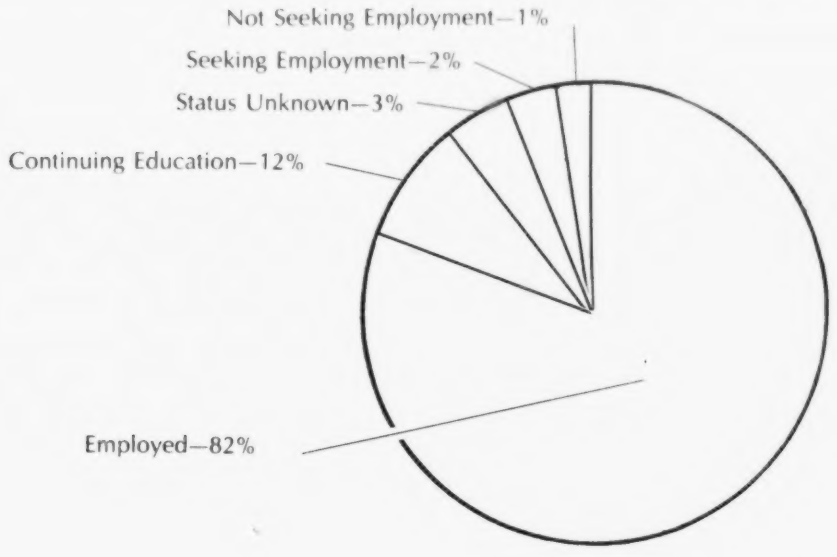
The Technical Institute/Vocational-Technical College system offers over 50 different programs designed to reflect the employment needs of the State. These programs can be grouped into three major categories: Business, Technical & Industrial and Health. Nursing programs made up the largest single group of graduates—177 individuals graduated from the RN & PN programs.

Many positions were obtained as a result of contacts between potential employers and students arranged and fostered by the lifetime placement services provided at each institution. Other placements resulted from continuation of former or current work-related associations.

JOB PLACEMENT OUR MOST IMPORTANT PRODUCT

NEW HAMPSHIRE POSTSECONDARY VOCATIONAL-TECHNICAL EDUCATIONAL SYSTEM
Status of Graduates as of November 1, 1988

INSTITUTION	Number of Graduates	Number FT Employed	Number PT Employed	Continuing Education	Entering Service	Seeking Employment	Not Seeking Employment	Status Unknown
NHTI Concord	350	268	0	63	1	3	1	14
NHVTC Berlin	77	69	3	4	0	0	1	0
NHVTC Claremont	92	72	6	5	1	1	0	7
NHVTC Laconia	54	34	3	6	0	7	0	4
NHVTC Manchester	180	147	11	15	0	0	5	2
NHVTC Nashua	81	65	1	12	0	2	0	1
NHVTC Stratham	107	86	3	10	0	6	0	2
TOTAL	941	741	27	115	2	19	7	30
PERCENT	100%	78.7%	2.9%	12.2%	0.2%	2.0%	0.7%	3.2%



AN EDUCATION WITH DIRECTION

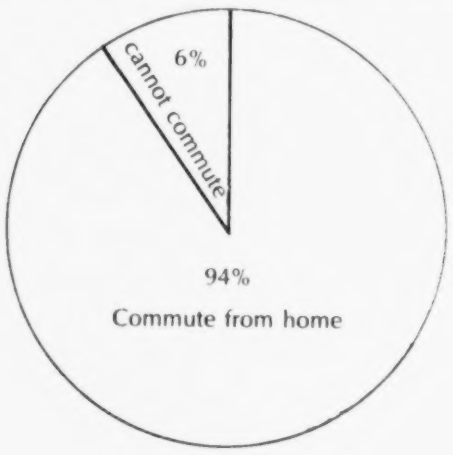
FIELD OF EMPLOYMENT STATUS OF GRADUATES EMPLOYED FULL-TIME

INSTITUTION	NUMBER EMPLOYED	PERCENT EMPLOYED IN MAJOR FIELD	PERCENT EMPLOYED IN RELATED FIELD	PERCENT EMPLOYED IN DIFFERENT FIELD
NHVTI @ CONCORD	268	94%	3%	3%
NHVTC @ BERLIN	69	91	7	1
NHVTC @ CLAREMONT	72	99	0	1
NHVTC @ LACONIA	34	85	12	3
NHVTC @ MANCHESTER	147	92	2	6
NHVTC @ NASHUA	65	97	3	0
NHVTC @ STRATHAM	86	83	10	7
TOTAL/AVERAGE	741	92%	4%	4%

The fact that 96% of the employed graduates entered a field directly related to the field for which they prepared, graphically illustrates the value of the System to the students, N.H. business and industries and to the State of New Hampshire.

A COMMITTMENT TO NEW HAMPSHIRE

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers and technicians as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has occurred. This year 83% of the graduates employed are at work within the State of New Hampshire. The 17% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire. Most of the employed graduates commute to their new jobs from the home in which they resided prior to entering the College/Institute. This percentage ranged from 72% to 100%.



AN INVESTMENT THAT PAYS OFF

ANNUAL SALARY DATA FOR GRADUATES EMPLOYED FULL-TIME BASED UPON REPORTED SALARIES

BUSINESS PROGRAMS

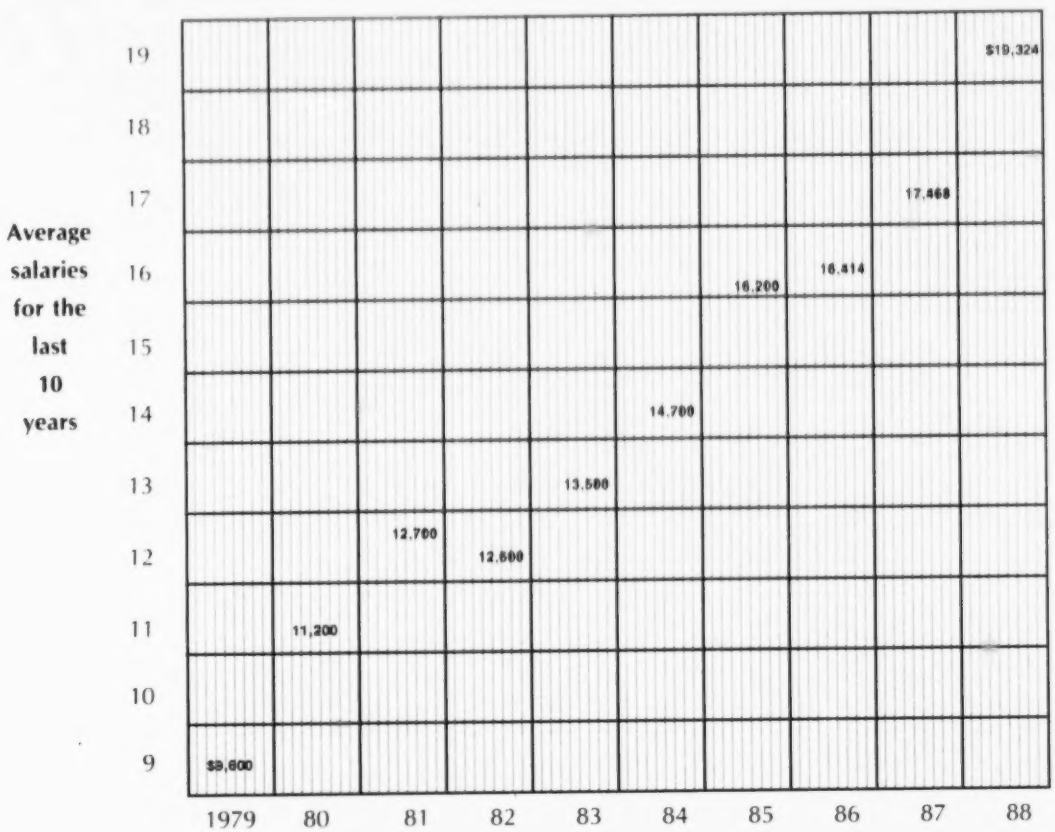
PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Accounting	24	$26,000	$15,157	$ 9,360
Admin. Secretarial Management	5	18,720	16,972	14,900
Banking & Finance	5	45,000	24,840	13,000
Business Administration/Management	22	30,000	16,597	7,500
Computer Information Systems	7	24,000	19,560	17,160
Microcomputer Business Mgt.	6	16,000	13,183	11,500
Medical Office Mgt.	2	15,500	14,500	13,500
Medical Transcription	1	10,400	10,400	10,400
Office Mgt./Tech	3	16,500	15,467	14,400
Business Office Tech.	1	14,560	14,560	14,560
Word Processing	6	16,000	3,877	9,620
All Business Programs	82	$45,000	$16,312	$7,500

TECHNICIAL AND INDUSTRIAL PROGRAMS

Architectural Engineering Technology	20	$25,000	$17,792	$14,500
Automotive	27	30,000	22,074	12,000
Auto/Marine	3	30,144	17,960	11,440
Auto Body Repair	2	22,000	20,100	18,200
Building Construction	20	30,000	20,360	12,000
Commercial Design & Illustration	11	18,500	15,273	12,000
Computer Eng. Tech.	8	36,000	20,900	16,000
Computer Electronics Technology	12	23,000	17,285	14,000
Culinary Arts	5	14,600	11,264	9,360
Drafting	33	31,900	18,351	8,900
Electrical Construction	4	18,000	15,550	13,000
Electronic Engineering Technology	17	30,000	20,882	17,000
Fire Protection	3	19,500	15,967	10,000
Graphic Arts	14	27,000	16,315	13,000
Heating, Ventilation & Air Cond.	16	39,000	22,125	15,000
Industrial Electricity	10	22,800	16,274	12,000
Industrial Electronics	19	25,000	19,568	15,000
Electronic/Mech. Tech.	4	23,000	19,775	15,600
Machine Tool Processes	22	31,900	22,665	13,500
Mechanical Engineering Technology	9	23,500	18,889	15,000
Natural Resources Management	3	18,000	14,967	10,400
Pulp & Paper Technology	6	19,600	16,891	13,409
Welding	2	32,600	24,330	16,000
Average Tech./Industrial	270	$39,000	$18,474	$8,900

HEALTH PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Alcohol Counseling	2	$37,000	$27,500	$18,000
Dental Assistant	5	18,000	15,400	13,000
Dental Hygiene	25	32,000	25,898	20,000
Diagnostic Med. Sonography	7	32,000	25,571	20,000
Health Science	2	26,500	20,500	14,500
HS/Alcohol Counseling	3	18,000	17,667	17,000
HS/Mental Health	7	20,800	16,186	12,500
Paramedic	21	35,000	21,770	15,400
Interpretor/Tutor	2	31,200	22,825	14,450
Medical Assistant	6	15,975	13,407	11,232
Medical Lab Technician	2	18,000	17,320	16,640
Medical Records Technician	4	18,000	15,484	14,400
Nursing	132	42,000	22,841	14,040
Occupational Therapy Assistant	4	18,000	16,650	15,000
Practical Nursing	45	33,280	16,116	12,000
Physical Therapy Assistant	2	17,305	15,303	13,300
Respiratory Therapist	2	22,000	21,873	21,746
Radiologic Technician	20	23,000	19430	16000
Residential Specialist	1	14,000	14,000	14,000
Surgical Technology	5	18,000	17,260	16,900
Average Health	297	$42,000	$20,928	$11,232
General Associate in Science	6	$27,000	$20,867	$15,000
General Associate in Appl. Sci.	4	60,000	38,250	20,000
All Salaries, All Majors (except GAS, GAAS)	649	$45,000	$19,324	$7,500



NEW HAMPSHIRE TECHNICAL INSTITUTE—CONCORD

The New Hampshire Technical Institute at Concord graduated 350 students, 43% male, 57% female. Of these 350, 77% accepted employment and 18% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their institute program, 84% were employed in New Hampshire and 94% could commute to their new job from their home town.

STATUS	AC	AET	BAA	BABF	BAM	CIS	CPET	DA	DH	DMS	EET	EMC	GAS	HLS	HS/AC	HS/MH	MET	NU	PE	RT	TOTAL
Number Graduated	7	26	18	7	21	9	13	10	25	9	33	8	8	3	2	14	19	83	14	21	328
Employed Full Time	4	20	13	5	15	7	8	5	25	7	17	8	6	2	1	7	9	76	13	20	268
Employed Part Time	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Continuing Education	1	6	2	1	4	2	5	5	0	0	14	0	2	1	0	6	10	3	1	0	63
Entering Service	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Seeking Employment	0	0	1	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3
Not Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Status Unknown	2	0	2	0	1	0	0	0	0	2	1	0	0	0	0	1	0	4	0	1	14

AC—Alcohol Counseling
AET—Architectural Engineering Tech.
BAA—Business Admin. - Accounting
BABF—Business Admin. - Banking & Finance
BAM—Business Admin. - Management
CIS—Computer Information Systems
CPET—Computer Engineering Technologies
DA—Dental Assisting (1 year)
DH—Dental Hygiene
DMS—Diagnostic Medical Sonography
EET—Electronic Engineering Technology
EMC—Emergency Medical Certificate
GAS—General Associate in Science
HLS—Health Science
HS/AC—Human Services/Alcohol Counseling
HS/MH—Human Services /Mental Health
MET—Mechanical Engineering Technology
NU—Nursing (ADN)
PE—Paramedic Education
RT—Radiologic Technology (X-Ray)

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—BERLIN

The New Hampshire Vocational-Technical College at Berlin graduated 77 students, 43% male, 57% female. Of these 77, 94% accepted employment and 5% were continuing their collegiate education. Of those employed, 99% were working in an occupation directly related to their college program, 80% were employed in New Hampshire and 72% could commute from their home town to their new job.

STATUS	ACC	NU	AT	CA deg	CA dip	IEO	MTP	MM	MD	NRM	OT	PPT	RS	TOTAL
Number Graduated	9	13	4	7	3	7	7	5	4	5	1	10	2	77
Employed Full Time	9	10	4	7	0	6	7	5	4	5	1	10	1	69
Employed Part Time	0	3	0	0	0	0	0	0	0	0	0	0	0	3
Continuing Education	0	0	0	0	3	0	0	0	0	0	0	0	1	4
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	0

ACC—Accounting
NU—Nursing (ADN)
AT—Automotive Technology
CA deg—Culinary Arts
CA dip—Culinary Arts
IEO—Industrial Electronincs
MTP—Machine Tool Proc./Tech.
MM—Management
MD—Mechanical Drafting
NRM—Natural Resources Managemeny
OT—Office Technology
PPT—Pulp & Paper Technology
RS—Residential Specialist

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—CLAREMONT

The New Hampshire Vocational-Technical College at Claremont graduated 92 students, 12% male, 88% female. Of these 92, 85% accepted employment and 5% were continuing their collegiate education. Of those employed, 99% were working in an occupation directly related to their college program, 79% were employed in New Hampshire and 97% could commute from their home town to their new job.

STATUS	NU	CEE	DT	ITU	MA	MBM	MLT	MRT	MT	OTA	PN	PTA	RT	TOTAL
Number Graduated	13	3	4	6	8	7	3	3	3	6	30	4	2	92
Employed Full Time	13	3	2	3	6	6	3	3	1	5	21	4	2	72
Employed Part Time	0	0	0	2	0	0	0	0	0	0	4	0	0	6
Continuing Education	0	0	0	1	0	0	0	0	2	1	1	0	0	5
Entering Service	0	0	1	0	0	0	0	0	0	0	0	0	0	1
Seeking Employment	0	0	0	0	0	0	0	0	0	0	1	0	0	1
Not Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Status Unknown	0	0	1	0	2	1	0	0	0	0	3	0	0	7

NU—Nursing
CEE Computer Electronics/Electricity
DT—Drafting Technology
ITU—Interpreter Tutor
MA—Medical Assistant
MBM—Microcomputer Bus. Mgnt.
MLT—Medical Laboratory Assistant
MRT—Medical Records Technician
MT—Medical Technician
OTA—Occup. Therapy Assistant
PN—Practical Nursing
PTA—Physical Therapist Asst.
RT—Radiologic Tech. (X Ray)

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—LACONIA

The New Hampshire Vocational-Technical College at Laconia graduated 54 students, 80% male, 20% female. Of these 54, 69% accepted employment and 11% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their college program, 65% were employed in New Hampshire and 94% could commute from their home town to their new job.

STATUS	AMT	BOT	EC	ET	FP	GA	IEY	TOTAL
Number Graduated	7	3	9	3	6	23	3	54
Employed Full Time	6	1	4	2	4	16	1	34
Employed Part Time	0	1	0	0	1	1	0	3
Continuing Education	1	1	1	0	0	3	0	6
Entering Service	0	0	0	0	0	0	0	0
Seeking Employment	0	0	4	0	0	2	1	7
Not Seeking Employment	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	1	1	1	1	4

AMT—Automotive/Marine Technology
BOT—Business & Office Technologies
ET—Electrical Construction
ET—Electronic Technology
FP—Fire Protection
GA—Graphic Arts
IEY—Industrial Electricity

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE — MANCHESTER

The New Hampshire Vocational-Technical College at Manchester graduated 180 students, 63%male, 37% female. Of these 180, 88% accepted employment and 8% were continuing their college education. Of those employed, 94% were working in an occupation directly related to their college program, 95% were employed in New Hampshire and 100% could commute from their home town to their new job.

STATUS	AS	BCT	CDI	DT	GAAS	HVAC	IEO	IEY	MOM	MTPT	NU	OM	PN	WT	TOTAL
Number Graduated	12	29	19	11	4	20	7	11	4	6	23	3	27	4	180
Employed Full Time	11	27	17	10	4	19	7	10	3	6	18	3	10	2	147
Employed Part Time	0	0	0	0	0	0	0	0	0	0	5	0	6	0	11
Continuing Education	1	1	2	1	0	0	0	1	0	0	0	0	7	2	15
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	0	0	0	0	0	0	0	0	1	0	0	0	4	0	5
Status Unknown	0	1	0	0	0	1	0	0	0	0	0	0	0	0	2

AS—Auto Service
BCT—Building Construction Technology
CDI—Commercial Design & Illustration
DT—Drafting Technology CAD
GAAS—General Assoc. of Applied Science
HVAC—Heat., Vent., & Air Cond.
IEO—Industrial Electronics
IEY—Industrial Electricity
MOM—Medical Office Management
MTPT—Machine Tool Proc./Tech.
NU—Nursing (ADN)
OM—Office Management
PN—Practical Nursing
WT—Welding Technology

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—NASHUA

The New Hampshire Vocational-Technical College at Nashua graduated 81 students, 69% male, 31% female. Of these 81, 81% accepted employment and 15% were continuing their collegiate education. Of those employed, 100% were working in an occupation directly related to their college program, 71% were employed in New Hampshire and 97% could commute from their home town to their new job.

STATUS	ABR	ACC	ASM	AST	BM	CELT	EMD	EMRT	MTPT	WPS	ECERT	TOTAL
Number Graduated	3	11	6	14	3	11	10	5	7	8	3	81
Employed Full Time	2	6	6	13	2	10	8	5	6	6	1	65
Employed Part Time	0	1	0	0	0	0	0	0	0	0	0	1
Continuing Education	1	4	0	1	1	0	1	0	1	1	2	12
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	1	0	0	0	1	0	2
Not Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	0	0	0	1	0	0	0	0	1

ABR—Auto Body Repair
ACC—Accounting
ASM—Automotive Mechanics
AST—Automotive Serv./Tech.
BM—Business Management
CELT—Computer & Electronic Tech.
EMD—Electromechanical Drafting
EMTR—Electronic Mech. Tech. (Robotics)
MTPT—Machine Tool Processes
WPS—Word Processing Specialist
ECERT—Electronics Certificate

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGE—STRATHAM

The New Hampshire Vocational-Technical College at Stratham graduated 107 students, 37% male, 63% female. Of these 107, 83% accepted employment and 9% were continuing their collegiate education. Of those employed, 93% were working in an occupation directly related to their college program, 84% were employed in New Hampshire and 98% could commute from their home town to their new job.

STATUS	AT	EMD	IEO	LPN/ADN	MTPT	PN	SGT	TOTAL
Number Graduated	10	14	12	27	6	31	7	107
Employed Full Time	8	12	9	24	6	21	6	86
Employed Part Time	0	0	0	0	0	3	0	3
Continuing Education	0	1	0	2	0	7	0	10
Entering Service	0	0	0	0	0	0	0	0
Seeking Employment	1	1	3	1	0	0	0	6
Not Seeking Employment	0	0	0	0	0	0	0	0
Status Unknown	1	0	0	0	0	0	1	2

AT—Automotive Technology
EMD—Electromechanical Drafting (CAD)
IEO—Industial Electronics
LPN/ADN—Licensed Practical Nursing/ Assoc. Degree Nursing
MPTP—Machine Tool Process./Tech.
PN—Practical Nursing
SGT—Surgical Technology

COLLEGIATE INSTITUTIONS TO WHICH SYSTEM GRADUATES TRANSFERRED

Antioch - New England	Keene, NH	1
Assumption College	Worcester, MA	1
Babson College	Wellesley, MA	1
Broward Community College	Fort Lauderdale, FL	1
Colby Sawyer College	New London, NH	1
Ferris State College	Big Rapids, MI	1
Fitchburg State College	Fitchburg, MA	1
Franklin Pierce College	Rindge, NH	4
Hesser College	Manchester, NH	2
Keene State College	Keene, NH	3
Marlboro College	Marlboro, VT	1
New England College	Henniker, NH	2
New Hampshire College	Manchester, NH	6
NH Technical Institute	Concord, NH	13
NH Vocational-Technical College	Berlin, NH	5
NH Vocational-Technical College	Claremont, NH	1
NH Vocational-Technical College	Manchester, NH	3
NH Vocational-Technical College	Nashua, NH	1
NH Vocational-Technical College	Stratham, NH	1
Northeastern University	Boston, MA	1
Norwich University	Norwich, VT	1
Notre Dame College	Manchester, NH	1
Old Dominion University	Norfolk, VA	1
Percussion Institute of Technology	Hollywood, CA	1
Plymouth State College	Plymouth, NH	6
Rivier College	Nashua, NH	1
Rochester Institute of Technology	Rochester, NY	1
Roger Williams College	Bristol, RI	1
San Fransisco Art Institute	San Fransisco, CA	1
Temple University	Philadelphia, PA	1
University of California at Berkley	Berkley, CA	1
University of Lowell	Lowell, MA	1
University of Massachusetts	Boston, MA	1
University of New Hampshire	Durham, NH	25
University of Rhode Island	Kingston, RI	1
Virginia Wesleyan College	Norfolk, VA	1
Wentworth Institute	Boston, MA	4

EMPLOYERS WHO HIRED 1988 GRADUATES

A & A AUTO REPAIR	268 MAIN ST.	GORHAM, NH 03581
A & B ELECTRONICS	MAYNESBORO ST.	BERLIN, NH 03570
A & B LUMBER	RFD #10, SHEEP DAVIS RD.	CONCORD, NH 03301
A. D. DAVIS INSURANCE	MAIN ST.	COLEBROOK, NH 03576
A/D INSTRUMENT REPAIR	85 NORTH MAIN ST.	NEWTON, NH 03865
ADVANCED CONTROLS	410 AMHERST ST.	NASHUA, NH 03060
ALICE PECK DAY MEMORIAL HOSPITAL	123 MASCOMA ST.	LEBANON, NH 03766
ALL TEMP HVAC CORP.	911 CANDIA RD.	MANCHESTER, NH 03103
ALPINE MACHINE SHOP	GOEBEL ST.	BERLIN, NH 03570
AMERICAN RED CROSS	167 NORTH MAIN ST.	CONCORD, NH 03301
ANDOVER AUTO & TRUCK SERVICE	ESSEX ST.	ANDOVER, NH 01810
ANDROSCOGGIN VALLEY HOSPITAL (4)	59 PAGE HILL RD.	BERLIN, NH 03570
ANNA JACQUES HOSPITAL (2)	HIGHLAND AVE.	NEWBURYPORT, MA 01950
ARKWRIGHT INSURANCE CO.	420 BEDFORD ST.	LEXINGTON, MA 02173
ARMTECH INC.	PERIMETER RD.	MANCHESTER, NH 03103
ASCUTNEY MOUNTAIN RESORT	P.O. BOX 129	BROWNSVILLE, VT 05037
ATTR NIEDERMAN	55 WEST WEBSTER ST.	MANCHESTER, NH 03101
AUTO VILLAGE		WOLFEBORO, NH 03894
AVIGA, DR. JANE T.	410 SOUTH MAIN ST.	CONCORD, NH 03301
AVON SHOPPING CENTER	HIGHWAY 12	AVON, NC 27915
B & B BUILDERS	MILTON MILLS	MILTON, NH 03851
BAILEY FORD	250 MARLBORO	KEENE, NH 03431
BAKER COMPANY	AIRPORT RD.	SANFORD, ME 04073
BALDASARI, DR. PAMELA	505 WEST HOLLIS ST.	NASHUA, NH 03062
BANK OF NEW HAMPSHIRE	MAIN ST.	CONCORD, NH 03301
BEACON ELECT	P.O. BOX 5613	MANCHESTER, NH 03108
BEECH HILL HOSPITAL	BEECH HILL	DUBLIN, NH 03444
BEEDE ELECTRICAL INSTRUMENT CO., INC.	P.O. BOX 175 SOUTH MAIN ST.	PENACOOK, NH 03303
BELKNAP DENTAL ASSOCIATION (2)	125 WASHINGTON ST.	DOVER, NH 03820
BERLIN, CITY OF	DEVENS ST.	BERLIN, NH 03570
BERLIN CITY BANK (2)	MAIN ST.	BERLIN, NH 03570
BERLIN CITY FORD	ROUTE 16	GORHAM, NH 03581
BILL DUBE FORD & TOYOTA, INC.	40 DOVER POINT RD.	DOVER, NH 03820
BLAIS WHOLESALE		BERLIN, NH 03570
BOB GULF AND AUTOMOTIVE CENTER	CENTRAL AVE.	DOVER, NH 03820
BOB MURPHY NISSAN	1625 MIDDLESEX ST.	LOWELL, MA 01851
BON SECOURS HOSPITAL	70 EAST ST.	METHUEN, MA 01844
BOSTITCH, STANLEY		EAST GREENWICH, RI 02818
BRADFORD & BIGELOW, INC.	DANVERS IND. PK.-ROUTE 1	DANVERS, MA 01923
BRANKMAN, PETER CPA	NORTH MAIN ST.	CONCORD, NH 03301
BRISTOL PARAMEDICS SYSTEMS, INC.	57 BULLONWOOD ST.	BRISTOL, NH 02808
BROOKS DRUG	SOUTHGATE PLAZA	PORTSMOUTH, NH 03801
BROOKSIDE HOSPITAL	11 NORTHWEST BLVD.	NASHUA, NH 03062
BROWN, BRAD	CLINTON ST.	ANTRIM, NH 03440
BROWN GLASS AND ALUMINUM		MELROSE, MA 02176
BUSINESS CARD EXPRESS (3)	3 STYMNS DR.	LONDONDERRY, NH 03053
BUSINESS GRAPHICS	168 AMHERST ST.	MANCHESTER, NH 03103
BUSSIER ENGINEERING CORP.	1217 ELM ST.	MANCHESTER, NH 03101
BYSTATE AMBULANCE	102 OXFORD ST.	LAWRENCE, MA 01841
CADEC (YANKEE CONTRACTS)	STILES RD.	SALEM, NH 03079
CANON TIRE	111 PLEASANT ST.	CLAREMONT, NH 03743
CAPITAL CASH REGISTER COMPANY, INC.	128 AIRPORT RD.	CONCORD, NH 03301
CAPITOL CITY MOTORS	95 MANCHESTER ST.	CONCORD, NH 03301
CAPITOL MACHINE	INDUSTRIAL PKWY.	SALEM, NH 03079
CAPITOL OFFSET	NORTH MAIN ST.	CONCORD, NH 03301
CAREY AMBULANCE SERVICE (3)	40 PERRY ST.	LOWELL, MA 01852
CAROL CABLE CO.	ROOSEVELT AVE.	PAWTUCKET, RI 02860
CARON BUILDING	PLEASANT ST.	BERLIN, NH 03570
CARON CONSTRUCTION	321 LINCOLN ST.	MANCHESTER, NH 03103
CARTER SPRINKLER SYSTEMS	9 DUMPLING RD.	BOW, NH 03301
CATHOLIC MEDICAL CENTER (14)	100 McGREGOR ST.	MANCHESTER, NH 03102
CAVANAUGH BROS. MOTORS (2)	445 DANIEL WEBSTER HWY.	MANCHESTER, NH 03104
CEDARCREST	ROUTE 12	WESTMORELAND, NH 03467
CHAULK AMBULANCE (2)	100 MERRIMACK ST.	MANCHESTER, NH 03101
CHEMFAB (3)	DANIEL WEBSTER HIGHWAY	MERRIMACK, NH 03054
CHESHIRE CTY. NURSING HOME/MAPLEWOOD (3)	RIVER RD.	WESTMORELAND, NH 03467
CHESHIRE MEDICAL CENTER (3)	580 COURT ST.	KEENE, NH 03741
CHRISTMAS FARM INN		JACKSON, NH 03846
CHUBB LIFE AMERICA	1 GRANITE AVE.	CONCORD, NH 03301
CITY BANK & TRUST	ROUTE 12A	WEST LEBANON, NH 03784
CITY BANK & TRUST	TREMONT SQUARE	CLAREMONT, NH 03743

12

CLARK BROS.		AMHERST, NH 03031
CLIFFORD-NICHOL	MAIN ST.	PLYMOUTH, NH 03264
CLIMATE CONTROL ENG.	26 QUEEN CITY AVE.	MANCHESTER, NH 03103
CLIPPER RETIREMENT COMMUNITY	188 JONES AVE.	PORTSMOUTH, NH 03801
CLYDE GARFIELD	DANIEL WEBSTER HIGHWAY	NASHUA, NH 03060
CMS		LANGDON, NH 03431
COLONIAL MOTORS	10 MARMON DR.	NASHUA, NH 03060
COLONIAL WOODWORKING	MAIN ST.	BRADFORD, NH 03221
COMMUNITY ALCOHOL INFORMATION PROGRAM	10 FERRY ST.	CONCORD, NH 03301
COMMUNITY SERVICE COUNCIL	2 INDUSTRIAL PARK DR.	CONCORD, NH 03301
COMPUTER COMMONS	ROUTE 1	SEABROOK, NH 03874
COMPUTER TOWN	436 AMHERST ST.	NASHUA, NH 03060
CONCORD HOSPITAL (9)	250 PLEASANT ST.	CONCORD, NH 03301
CONCORD OB-GYN CLINIC	MAIN ST.	CONCORD, NH 03301
CONCORD ORTHY	194 PLEASANT ST.	CONCORD, NH 03301
CONNECTICUT HOME HEALTH		NEW LONDON, NH 03257
CONTINENTAL FIELD SERVICE	8B GREELEY ST.	MERRIMACK, NH 03054
CONTINENTAL MICROWAVE	10 MERRILL IND. DR.	HAMPTON, NH 03842
CONTROL EQUIPMENT CORPORATION	171 LINCOLN ST.	LOWELL, MA 01851
COOK ENTERPRISE	CHURCH ST.	MCINDOE FALLS, VT 05050
COSTELLO, LOMANSEY & DENAPOLI (3)	COMMERCIAL ST.	MANCHESTER, NH 03102
COTNOIR CONSTRUCTION		BERLIN, NH 03570
COTTAGE HOSPITAL	SWIFTWATER RD.	WOODSVILLE, NH 03785
COUNTRY WAY RETIREMENT CARE CENTER (2)	677 COURT ST.	KEENE, NH 03431
COUNTY PRESS	PLEASANT ST.	NEW LONDON, NH 03301
COWEN - CRESCENTS CORPORATION	10 FERRY ST.	CONCORD, NH 03301
CPM - PAPER MILL	131 SULLIVN ST.	CLREMONT, NH 03743
CREARE, INC.	P.O. BOX 71, ETNA RD.	HANOVER, NH 03755
CRONHARDT,DRS. BRUCE A.& BARRY J.HEADINGS	102 PLEASANT ST.	CONCORD, NH 03301
CROSFIELD - HASTECH (2)	670 NORTH COMMERCIAL ST.	MANCHESTER, NH 03103
CURRIER PONTIAC - OLDSMOBILE	461 MAIN ST.	GORHAM, NH 03581
CURTIS 1000	OLD DOVER RD.	ROCHESTER, NH 03867
CUTTING TOOL TECHNOLOGIES	ROUTE 31 N.	WILTON, NH 03086
CVS	1 CVS DR.	WOONSOCKET, RI 02895
D. H. REILLY CO.	P.O. BOX 282	SALEM, NH 03079
DALLASTORE	370 HARVEY RD.	MANCHESTER, NH 03103
DAN'S CITY AUTO	272 SHEFFIELD ST.	MANCHESTER, NH 03102
DARTMOUTH HITCHCOCK MEDICAL CENTER (5)	2 MAYNARD ST.	HANOVER, NH 03756
DAVISON ELECTRIC CO.	BOX 3	GUILD, NH 03754
DEL VECCHIO, DDS, DR. RONALD	HARTFORD TURNPIKE	VERNON, CT 06066
DEMAND ELECTRIC COMPANY	50 PHILLIPPE COTE ST.	MANCHESTER, NH 03101
DEMERS ELECTRIC	HACKETT HILL	HOOKSETT, NH 03106
DEMOULAS MARKET BASKET	FORT EDDY RD.	CONCORD, NH 03301
DERBY MOUNTAIN CONSTRUCTION	ROUTE 10	LYME, NH 03768
DICK RAYMOND, INC.	235 AMHERST ST.	NASHUA, NH 03063
DIGITAL EQUIPMENT CORPORATION	CONTINENTAL BLVD.	MERRIMACK, NH 03054
DIGITYPE	26 CANAL ST.	NASHUA, NH 03060
DITOLLA AND LITTLE, DRS.	5 MORRILL PLACE	AMESBURY, MA 01913
DRAWING UNLIMITED	45 DERRY RD.	HUDSON, NH 03051
DTI TECHNOLOGIES	55 CONSTITUTION DR.	BEDFORD, NH 03102
EASTERN AIR DEVICES	1 PROGRESS DR.	DOVER, NH 03820
EASTERN MAINE MEDICL CENTER	489 STATE ST.	BANGOR, ME 04401
EASTERN RAINBOW		DERRY, NH 03038
ECHO ENTERPRISE CO.	PINE ST.	NASHUA, NH 03060
ED BYRNES HONDA	1 DOVER POINT RD.	DOVER, NH 03820
EDWARD FENN SCHOOL	MAIN ST.	GORHAM, NH 03581
ELECTRIC LIGHT CO., INC.		
ELLIOT HOSPITAL (17)	955 AUBURN ST.	MANCHESTER, NH 03103
ENSIGN-BICKFORD COMPANY	660 HOPEMEADOW ST.	SIMSBURY, CT. 06076
ERNEST E. VEINOTTE & ASSOC.	GOBORO RD.	EPSOM, NH 03234
ESKIN ASSOCIATED & FACILITIES PLANNERS	378 MAIN ST.	NASHUA, NH 03060
EUROPEAN KITCHEN DESIGN	341 RT. 101	BEDFORD, NH 03102
EVENS PRINTING	SCHOOL ST.	CONCORD, NH 03301
EXETER HEALTH CARE	COURT ST.	EXETER, NH 03833
EXETER HOSPITAL (6)	10 BUZZELL AVE.	EXETER, NH 03833
FABOAMP CONSTRUCTION	1615 SHAWSHEEN ST.	TEWSKBURY, MA 01876
FAIRVIEW NURSING HOME	LOWELL RD.	HUDSON, NH 03051
FARINA & SON IRONWORKS	FAIRGROUNDS RD.	PLYMOUTH, NH 03264
FAULKNER HOSPITAL	1552 CENTER ST.JAMAICA PLAIN	BOSTON, MA 02130

FELLOWS GEAR SHAPER	PRECISION DRIVE	SPRINGFIELD, VT 05156
FENNER, DMD, DR. DAVID	JOHN STARK HIGHWAY	NEWPORT, NH 03773
FERRAIOLO, DR. JAMES	48 OFF BROADWAY	SALEM, NH 03079
FIRST AMERICAN TITLE INS. CO.	1 EAGLE SQ., SUITE 509	CONCORD, NH 03301
FIRST CAPITAL BANK	1 CAPITAL PLAZA	CONCORD, NH 03301
FIRST N.H. WHITE MOUNTAIN BANK	BOX 151	GLEN, NH 03838
FISCHELLIL, DRS. EDWARD A. & DAVID BEACH	33 BROAD ST.	NASHUA, NH 03060
FOSS CUSTOM FRAMING	FOSS LAND	HAMPTON, NH 03842
FRANKLIN REGIONAL HOSPITAL	(4)AIKEN AVE.	FRANKLIN, NH 03235
FRED FULLER OIL CO.	77 CENTRAL ST.	HUDSON, NH 03051
FREDETTE ASSOCIATES, CIVIL ENGINEERS	MAIN ST.	SALEM, NH 03079
FRISBIE MEMORIAL HOSPITAL (8)	WHITEHALL RD.	MANCHESTER, NH 03867
FRISBIE MEMORIAL HOSPITAL AMBULANCE SER.	WHITEHALL RD.	MANCHESTER, NH 03867
GADWAH ELECTRICAL CONTRACTORS	RFD #1	COLEBROOK, NH 03576
GAGNON, A. J. CONST.	MT. RD.	ALTON, NH 03809
GAR-DOC (2)	POWERS ST.	MILFORD, NH 03055
GAS SERVICE CO. (3)	70 E. PEARL ST.	NASHUA, NH 03060
GATEWAY MOTOR CO.	274 AMHERST ST.	NASHUA, NH 03063
GCA CORPORATION (4)	7 SHATTUCK RD.	ANDOVER, MA01810
GEMINI COMPUTERS	89 COUNTRY RD.	SCARBOROUGH, ME04074
GENERAL DIAGNOSTICS, INC. (4)	4 TOWNSEND WEST	NASHUA, NH 03063
GENERAL ELECTRIC (7)	RODMAN RD.	AUBURN, ME04210
GENERAL ELECTRIC COMPANY	130 MAIN ST.	SOMERSWORTH, NH 03878
GENERAL ELECTRIC COMPANY	RT. 62	BURLINGTON, MA01803
GENERALTION BUILDERS	BERHAM'S INTERVAL	CONTOOCOOK, NH 03229
GEORGIA PACIFIC CORP.		GILMAN, VT 05904
GERONIMO ELECTRIC	ROUTE 106	LACONIA, NH 03246
GILL, DMD, JOHN C.	4 GREEN ST.	FARMINGTON, NH 03855
GLENCLIFF HOME FOR THE ELDERLY		GLENCLIFF, NH 03238
GODDARD MEMORIAL HOSPITAL	909 SUMMER ST.	STOUGHTON, MA 02072
GOFFSTOWN FIRE DEPARTMENT	18 CHURCH ST.	GOFFSTOWN, NH 03045
GOLDEN CROSS AMBULANCE, INC.	1 LINCOLN HEIGHTS	CLAREMONT, NH 03743
GOVERNOR WENTWORTH REG.SCHOOL	DIST. HC69 BOX 430	WOLFEBORO, NH 03894
GRAFTON COUNTY NURSING HOME		WOODSVILLE, NH 03785
GRANITE STATE OFFICE EQUIP.	550 ELM ST.	MANCHESTER, NH 03101
GRAPPONE TOYOTA	ROUTE 3A	CONCORD, NH 03301
GREATER MANCHESTER MENTAL HEALTH	323 MANCHESTER ST.	MANCHESTER, NH 03103
GROUDIN LANDSCAPING COMPANY	126 MILTON ST.	ROCHESTER, NH 03867
GRUETTE, DR. DAVID A. (2)	ROUTE 4, BOX 67	NORTHWOOD, NH 03261
H M C MACHINERY	MAPLE ST.	CONTOOCOOK, NH 03229
H. WELLS HEATING	19 CROWN ST.	NASHUA, NH 03060
HALE MUNICIPAL HOSPITAL	LINCOLN AVE.	HAVERHILL, MA 01830
HALLOCK, WILLIAM	39 BEAVER LANE	BEDRORD, NH 03102
HAMILTON ENGINEERING	100 PERIMETER RD.	NASHUA, NH 03063
HAMPSHIRE FIRE PROTECTION	55 HARVEY RD.	LONDONDERRY, NH 03053
HAMPSTEAD HOSPITAL (2)	EAST RD.	HAMPSTEAD, NH 03841
HAMPSTEAD SCHOOL DISTRICT #5	5 MAIN ST.	HAMPSTEAD, NH 03841
HARVEY CONSTRUCTION COMPANY	10 HARVEY RD.	BEDFORD, NH 03012
HASCO		N. ANDOVER, MA 01845
HASTECH	670 NO. COMMERCIAL ST.	MANCHESTER, NH 03101
HAVENWOOD RETIREMENT COMMUNITY (2)	33 CHRISTIAN AVE.	CONCORD, NH 03301
HAVERHILL HALL HOSPITAL	LINCOLN ST.	HAVERHILL, MA03801
HENDERSON ASSOC.	341 RT. 101	BEDFORD, NH 03102
HENERY ARCH WOODWORKING	SNOW RD.	WINCHESTER, NH 03470
HENRIETTA D. GOODALL HOSPITAL, INC.	JUNE ST.	SANFORD, ME 04073
HILLSBORO NURSING HOME	MAST RD.	GOFFSTOWN, NH 03045
HITCHCOCK CLINIC	25 SO. RIVER RD.	BEDFORD, NH 03102
HITCHNER MFG. CO.	ELM ST.	MILFORD, NH 03055
HOOD, DR. RICHARD F.	514 SOUTH ST.	CONCORD, NH 03301
HOWTEK	PARK ST.	HUDSON, NH 03051
HUDSON MACHINERY CORP. (2)	32 STEVENS ST.	HAVERHILL, MA 01830
HUGGINS MEMORIAL HOSPITAL (2)	SOUTH MAIN ST.	WOLFEBORO, NH 03894
I. W. PARKER'S RESTAURANT	MAIN ST.	LITTLETON, NH 03561
IMAGE CONSULTANTS	3 OAKLOOK DR.	AMHERST, NH 03031
IMPERIAL COMPANY	11 COMMERCIAL AVE.	WEST LEBANON, NH 03784
INSTITUTE FAMILY PRACTICE	6 FAYETTE RD.	CONCORD, NH 03301
INTERSTATE ELECTRIC SERVICE (3)	15 COTE LANE	BEDFORD, NH 03102
IRON WORKER LOCAL #351	1900 SUTTON ST.	NO. ANDOVER, MA 01845
IRWIN MOTORS	BISSON AVE.	LACONIA, NH 03246

14

J. C. PENNEY	MAIN ST.	BERLIN, NH 03570
J & J PRINTING	UNION AVE.	LACONIA, NH 03246
JAMES RIVER CORPORATION (13)	MAIN ST.	BERLIN, NH 03570
JARL EXTRUSION	FRANKLIN INDUSTRIAL PK.	WEST FRANKLIN, NH 03235
JAY STANTON SIDING, REMODELING	6TH STREET	LOWELL, MA 01850
JIFFY MART	MAPLE AVE.	CLAREMONT, NH 03743
JOHN CARVER AND SONS	BAYOU RD.	NAPLES, ME 04055
JOHN PRESCOTT OIL	11 ORMOND ST.	CONCORD, NH 03301
JOHNSON CONTROLS	444 INDUSTRIAL DR.	MANCHESTER, NH 03103
JONES & BEACH ENG. CO.	85 PORTSMOUTH AVE.	STRATHAM, NH 08885
KALWALL CORPORATION	P.O. BOX 257-1111 CANDIA DR.	MANCHESTER, NH 03105
KAYAK POOLS MFG.	MONTVALE AVE.	STONEHAM, MA 02180
KEARSARGE MACHINE	MAIN ST.	ANDOVER, NH 03216
KEENE CLINIC, INC. (2)	COURT ST.	KEENE, NH 03431
KEITH HEMINGWAY ARCHITECTS	SMITH BRIDGE RD.	PLYMOUTH, NH 03264
KEMP'S CITGO	MAIN ST.	PEPPERELL, MA 01463
KENNETT CORP		CONWAY, NH 03818
KHAZEI, DR.	134 MEETINGHOUSE RD.	BEDFORD, NH 03103
KIMBALL CHASE COMPANY	40 BRIDGE ST.	PORTSMOUTH, NH 03801
KIMBALL PHYSICS, INC.	KIMBALL HILL RD.	WILTON, NH 03086
KINGSTON WARREN	EXETER RD.	NEWFIELDS, NH 03856
KLEIN ASSOC.	KLEIN DR.	SALEM, NH 03079
KOLLSMAN INSTRUMENT CO. (5)	220 D. W. HIGHWAY S.	MERRIMACK, NH 03054
KOMFORT ZONE HVAC CO.	73 PINGREEHILL RD.	AUBURN, NH 03032
LACONIA STATE SCHOOL	NORTH MAIN ST.	LACONIA, NH 03245
LAKE SHORE HOSPITAL	200 ZACHARY RD.	MANCHESTER, NH 03104
LAKES REGION GENERAL HOSPITAL (8)	HIGHLAND ST.	LACONIA, NH 03246
LAKESHORE GARAGE	OLD LAKE SHORE RD.	GILFORD, NH 03247
LANCVE JOHNSON WOODWORKING	MEETINGHOUSE RD.	BROOKLINE, NH 03033
LAROCHE CHEVROLET-BUICK INC.	318 GLEN AVE.	BERLIN, NH 03570
LASER SERVICES	123 OAK HILL RD.	WESTFORD, MA 02886
LAWRENCE GENERAL HOSPITAL	1 GENERAL ST.	LAWRENCE, MA 01842
LEAHY CLINIC	91 MALL RD.	BURLINGTON, MA 01805
LEAHY EYE CLINIC INCORPORATED	9 CENTRAL ST.	LOWELL, MA 01852
LEAVITT, CHASE	10 DANA ST.	PORTLAND, ME 04771
LEE INDUSTRIAL INC.	RT. 102	LONDONDERRY, NH 03053
LEIGHTON MACHINE CO.	ROGERS ST.	MANCHESTER, NH 03102
LEISER ELECTRIC CO., INC.	10 SIBLEY RD.	WESTON, MA 02193
LENDER, DR. GARY	21 RIVERWAY PLACE	BEDFORD, NH 03102
LEND-LEASE CAR CO.	80 PERKINS RD.	LONDONDERRY, NH 03053
LIBERTY TREE MEDICAL CTR.-DR. BARBARA KAY	140 COMMONWEALTH AVE.	DANVERS, MA 01923
LINDERS, DDS, DR. ROCHELLE	21 RIVERWAY PL.-BED.COMS.#1	BEDFORD, NH 03102
LITTLETON HOSPITAL		LITTLETON, NH 03561
LONDONDERRY HIGH SCHOOL	MAMMOTH RD.	LONDONDERRY, NH 03053
LONGCHAMPS ELECT.	700 HARVEY RD.	MANCHESTER, NH 03103
LOWELL HIGH SCHOOL	FRENCH ST.	LOWELL, MA 01851
M & D REALTY COMPANY	521 PINE ST.	MANCHESTER, NH 03101
M & G MACHINE	WEST ROAD	TEMPLE, NH 03084
MAC DONALD, DR. MARK D.	155 PLEASANT ST.	CONCORD, NH 03301
MAC DONALD MOTORS	EAST CONWAY RD.	NORTH CONWAY, NH 03860
MACK MOTORS	MACK ST.	MANCHESTER, NH 03102
MAGNA COMPUTER CORP.		SALEM, NH 03079
MAINE MACHINE PRODUCTS	HIGH ST.	SOUTH PARIS, ME 04281
MAINE MEDICAL CENTER (4)	22 BROMHALL ST.	PORTLAND, ME 04102
MARKETPLACE	UPJOHN DR.	BEDFORD, NH 03102
MARY HITCHCOCK CLINIC	25 SOUTH RIVER RD.	BEDFORD, NH 03102
MARY HITCHCOCK MEMORIAL HOSPITAL (10)	2 MAYNARD ST.	HANOVER, NH 03756
MASSACHUSETTS GENERAL HOSPITAL	FRUIT ST.	BOSTON, MA 02114
MAXFIELD CLINIC	SUNAPEE ST.	NEWPORT, NH 03773
MCAULIFFE	16 AIRPORT RD.	WEST LEBANON, NH 03784
MCDONALD'S	214 MAIN ST.	GORHAM, NH 03581
MCGRAY & NICKALSON	GUILD RD.	NEWPORT, NH 03773
MCKERLEY NURSING HOME	677 COURT ST.	KEENE, NH 03431
MCKERLEY NURSING HOME, INCORPORATED	20 MAITLAND ST.	CONCORD, NH 03301
MEDIA IMAGING SERVICES, INC.	85 FLAGSHIP DR.	NORTH ANDOVER, MA 01845
MEDICAL PERSONNEL POOL (3)	396 HANOVER ST.	MANCHESTER, NH 03103
MERCY HOSPITAL	144 STATE ST.	PORTLAND, ME 04101
MERIDEN STINEHOUR PRESS		LUNENBURG, VT 05906
MERRILL DENTAL AUXILLIARY (2)	37 CHRISTMAS TREE CIRCLE	BEDFORD, NH 03102
MERRIMACK AMBULANCE RESCUE SERVICE	P.O. BOX 940	MERRIMACK, NH 03054

MERRIMACK COUNTY NURSING HOME		CONCORD, NH 03301
MERRIMACK VALLEY PHYSICAL THERAPY	12 PARMENTER RD.	LONDONDERRY, NH 03053
MICHALLS AND COLBURN	426 MIDDLE ST.	PORTSMOUTH, NH 03801
MICROSYSTEMS	SUGAR RIVER SQ.-P.O.BOX 537	NEWPORT, NH 03773
MIDAS MUFFLER SHOP	DANIEL WEBSTER HIGHWAY, S.	NASHUA, NH 03060
MIDWAY EXCAVATORS, INC.	ROUTE 150	HAMPTON, NH 03842
MILFORD AMBULANCE	TOWN HALL, NASHUA ST.	MILFORD, NH 03055
MILFORD FORD	ROUTE 13 N.	MILFORD, NH 03055
MONADNOCK CHRISTIAN NURSING HOME	PLANTATINO DR.	JEFFREY, NH 03452
MONADNOCK COMMUNITY HOSPITAL (2)	OLD STREET RD.	PETERBOROUGH, NH 03458
MONADNOCK FABRICATORS	ROUTE 202	RINDGE, NH 03461
MONADNOCK PAPER MILLS	ANTRIM RD.	BENNINGTON, NH 03442
MOONEY CONSTRUCTION	PRESCOTT HILL RD.	BELMONT, NH 03220
MOORE BUSINESS FORMS	55 CONSTRUCTION DR.	BEDFORD, NH 03102
MOORE SPECIAL TOOL CO., INC.	800 UNION AVE.	BRIDGEPORT, CT 06607
MORRISSETTE, ALBERT	177 MAIN ST.	BERLIN, NH 03570
MORTENSON AGENCY	BROAD ST.	CLAREMONT, NH 03743
MOUNT AUBURN HOSPITAL (2)	330 MOUNT AUBURN ST.	CAMBRIDGE, MA 02238
MOUNT PROSPECT LODGE-RECOVERY RESOUR INC	ROUTE 3	PLYMOUTH, NH 03264
MR. BUILD PRO CON	4 BUDWAY ST.	NASHUA, NH 03060
MRS CHRYSLER-PLYMOUTH	OLD DANVILLE RD.	PLAISTOW, NH 03865
MT. ASCUTNEY HOSPITAL (2)	COUNTY RD.	WINDSOR, VT 05089
MT. BROOK BUILDERS		ANDOVER, NH 03216
N. E. BUSINESS SERVICE	500 MAIN ST.	GROTON, MA 01471
N. E. DIGITAL CORPORATION	49 N. MAIN ST.	WHITE RIVER JCT., VT 05001
N. E. MECHANCIAL	LAKDVIEW AVE.	DRACUT, MA 01826
N. H. ARMY NATIONAL GUARD	STATE ARMORY	CONCORD, NH 03301-5353
N. H. COLLEGE (3)	2500 SOUTH RIVER RD.	MANCHESTER, NH 03104
N. H. DISTRIBUTORS, INC.	65 REGIONAL DR.	CONCORD, NH 03301
N. H. HOSPITAL (3)	105 PLEASANT ST.	CONCORD, NH 03301
N. H. HOSPITAL ASSOCIATION	125 AIRPORT RD.	CONCORD, NH 03301
N. H. HOUSING AUTHORITY	ROUTE 1	BEDFORD, NH 03102
N. H. INST. OF PHYSICAL MEDICINE		BEDFORD, NH 03102
N. H. SAVINGS BANK	100 LOUDON RD	CONCORD, NH 03301
N. H. TECHNICAL INSTITUTE (2)	INSTITUTE DR.-P.O. BOX 2039	CONCORD, NH 03302-2039
N. H. VOCATIONAL-TECHNICAL COLLEGE	1066 FRONT ST.	MANCHESTER, NH 03102
NASHUA INDUSTRIAL MACHINE	PINE ST. EXT.	NASHUA, NH 03060
NASHUA MEMORIAL HOSPITAL (2)	8 PROSPECT ST.	NASHUA, NH 03060
NASHUA SCHOOL DEPT.	6 MAIN ST.	NASHUA, NH 03060
NASHUA SECRETARIAL SERVICES	10 GREENOCK LN.	NASHUA, NH 03062
NASHUA TRUST CO.	DANIEL WEBSTER HIGHWAY S.	NASHUA, NH 03060
NAULT'S TRUCK WORLD, INC.	SO. WILLOW ST.	MANCHESTER, NH 03103
NAVTEC	GREAT ROAD	LITTLETON, MA 01460
NEAL, JR., DR. RICHARD J.	62 SO. MAIN ST.-P.O.BOX 2129	WOLFEBORO, NH 03894
NEBS	ROUTE 202	PETERBOROUGH, NH 03452
NEW LONDON HOSPITAL (4)	COUNTY RD.	NEW LONDON, NH 03257
NOONAN LEYDEN PRESS	JCT. 3 & 44, SAMOSET ST.	PLYMOUTH, MA 02360
NORTH BRANCH CONSTRUCTION	OLD RT. 202	HENNIKER, NH 03242
NORTH CAROLINA STATE UNIVERSITY	DEPT. OF PUBLIC SAFETY	RALEIGH, NC 27607
NORTH CONWAY DENTAL ASSOCIATION	PINE ST.	NORTH CONWAY, NH 03860
NORTH EAST MECHANICAL	SPITBROOK RD.	NASHUA, NH 03060
NORTHEAST REHAB HOSPITAL (2)	70 BUTLER ST.	SALEM, NH 03079
NORTHEAST TECH. SERV.	146 HOOKSETT RD.	HOOKSETT, NH 03106
NUMERICA SAVINGS BANK	125 MAIN ST.	SALEM, NH 03079
NURSING NETWORK (3)	49 DERRY RD.	HUDSON, NH 03051
PARKLAND MEDICAL CENTER	1 PARKLAND DR.	DERRY, NH 03038
PAUL ROSE AUTOMOTIVE	72 LITTLEWORTH RD.	DOVER, NH 03820
PC CONNECTIONS	6 MILL ST.	MARLOW, NH 03456
PEACE CORP.	--	
PEER, DR. STEPHEN D.	309 WEST MAIN ST.-P.O. BOX C	TILTON, NH 03235
PENACOOK SUPERINTENDENT'S OFFICE	CENTER ST.	PENACOOK, NH 03301
PETERS AUTO SALES	AMHERST ST.	NASHUA, NH 03063
PHEASANT WOOD NURSING HOME (3)	PHEASANT RD.	PETERBOROUGH, NH 03458
PHILBROOK CENTER, STATE HOSPITAL (2) TOBY BLDG.	FRUIT ST.	CONCORD, NH 03301
PIKE INDUSTRIES	P.O. BOX 91-US ROUTE 3	TILTON, NH 03276
PINE HAVEN BOYS CENTER	RIVER RD.	ALLENSTOWN, NH 03275
PMR ARCHITECTS	9-A EAST PEARL ST.	NASHUA, NH 03060
PORTSMOUTH HOSPITAL (2)	JUNKINS AVE.	PORTSMOUTH, NH 03801
PORTSMOUTH NAVAL SHIPYARD	80 DANIEL ST.	PORTSMOUTH, NH 03801
PORTSMOUTH REGIONAL HOSPITAL (3)	BORWICK AVE.	PORTSMOUTH, NH 03801
POSTAL INSTANT PRESS	42 4TH ST.	TROY, NY12180
PRECISION IMPORTS	CALEF RD.	MANCHESTER, NH 03103

PRECISION MACHINE (UNITED IND. TECH.) (2)	ROUTE 125	EPPING, NH 03042
PROFESSIONAL NURSE SERVICE, INC.	P.O. BOX 1046	BURLINGTON, VT 05402
PROFILE ELECTRONICS	WILLOW ST.	BERLIN, NH 03570
PROVINCE AUTOMATION	P.O. BOX 690	SANFORD, ME 04073
PRUDENTIAL INSURANCE COMPANY		LAWRENCE, MA 01845
PUBLIC SERVICE CO. (1)	PORTSMOUTH AVE.	GREENLAND, NH 03885
PUBLIC SERVICE CO. (2)	1000 ELM ST.	MANCHESTER, NH 03101
R. SANTERRE CO.	4 BUDWAY	NASHUA, NH 03063
R G P REAL ESTATE & DEVEL.	40 LEIGHTON ST.	MANCHESTER, NH 03102
RADIO SHACK	FORT EDDY PLAZA	CONCORD, NH 03301
RADIO SHACK	427 AMHERST ST.	NASHUA, NH 03060
RANCORT REALTY	440 AMHERST ST.	NASHUA, NH 03061
RAYTHON CO. (2)	676 ISLAND POND RD.	MANCHESTER, NH 03103
RAYTHEON CO.	350 LOWELL ST.	ANDOVER, MA 01810
RAYTHEON SERVICE CO.	22 COTTON RD.	NASHUA, NH 03063
REAL WORLD CORPORATION (3)	282 LOUDON RD.	CONCORD, NH 03301
READON JOHN BUILDING	1 VIEW ST.	CONCORD, NH 03301
RICKARD ELECTRIC	122 FARMLAND RD.	LOWELL, MA 01850
RILEY CHILDREN'S HOSPITAL	1100 W. MICHIGAN ST.	INDIANAPOLIS, IN 46202
RIVERS ENGINEERING	1600 CANDIA RD.	MANCHESTER, NH 03104
ROCHESTER CLINIC	10 ROD RD.	ROCHESTER, NH 03809
ROCKINGHAM COUNTY NURSING HOME	BOX 427	EPPING, NH 03042
ROCKINGHAM MEMORIAL HOSPITAL (2)	HOSPITAL COURT	BELLOWS FALLS, VT 05101
ROCKINGHAM TOYOTA (2)	RT. 97	SALEM, NH 03079
ROY CONSTRUCTION	LANGFORD RD.	CANDIA, NH 03034
RUDOLPH ELECTRIC	TERRILL INDUSTRIAL PARK	CONCORD, NH 03301
RUMFORD GROUP HOME, INC.	249 PINE ST.	RUMFORD, NH 04276
RYAN FORD TRACTOR	ROUTE 3	TILTON, NH 03276
RYMAR	MAIN ST.	CAMPTON, NH 03223
SALEM FIRE DEPARTMENT (2)	152 MAIN ST.	SALEM, NH 03079
SANDERS ASSOCIATES (7)	95 CANAL ST.	NASHUA, NH 03061
SANDY RIVER A/C HEATING	156 OLD MILFORD RD.	BROOKLINE, NH 03033
SAU#21	MAIN ST.	HENNIKER, NH 03242
SCHRADER, DR. JOHN	ROUTE 114	NORTH ANDOVER, MA 01830
SCOTT PONTIAC	619 LAFAYETTE RD.	HAMPTON, NH 03842
SEABOARD INT'L. FOREST PRODUCTS	ROUTE 101A	AMHERST, NH 03031
SEAMLESS FLOORS	144 POST RD.	GREENLAND, NH 03840
SEARS ROEBUCK & COMPANY	1300 SOUTH WILLOW ST.	MANCHESTER, NH 03103
SEARS SERVICE	2450 BROWN AVE.	MANCHESTER, NH 03103
SEMINOLE POINT HOSPITAL (2)	P.O. BOX 100	SUNAPEE, NH 03220
SENPT, DMD, DR. MITCHEL	230 LAFAYETTE ST.	PORTSMOUTH, NH 03801
SERVICE MERCHANDISE	100 SOUTH COMMERCIAL ST.	MANCHESTER, NH 03101
SHANAHAN AMBULANCE SERVICE (4)	101 WINTER ST.	HAVERHILL, MA 01830
SHAPE	ROUTE 1	KENNEBUNK, ME 04043
SHAW'S	HOOKSETT PLZ.	HOOKSETT, NH 03106
SHO-BIZ VIDEO STORE	ROUTE 1	HAMPTON, NH 03842
SIMONSON, DMD, DR. JOSEPH T.	505 W. HOLLIS ST.-SUITE 212	NASHUA, NH 03062
SIMPLEX WIRE & CABLE	OLD DOVER RD.	NEWINGTON, NH 03801
SIMPSON BLAG COMPANY	LYME RD.	HANOVER, NH 03755
SISTER OF HOLY CROSS	1016 SO. MAIN ST.	W. FRANKLIN, NH 03235
SOFTWARE HORIZONS	165 BEDFORD AVE.	BURLINGTON, MA 01803
SOUTH EAST BANK	1 WAKEFIELD ST.	ROCHESTER, NH 03867
SOUTH EAST BANK	140 WASHINGTON ST.	DOVER, NH 03820
SOUTHEASTERN NEW HAMPSHIRE SERVICES, INC.	4 BICENTENNIAL SQUARE	CONCORD, NH 03301
SOUTHERN MAINE MEDICAL CENTER	1 MOUNTIN RD.	BIDDEFORD, ME 04005
SOUTHERN NEW HAMPSHIRE AMBULANCE	P.O. BOX 329	DANVILLE, NH 03879
SPEARE MEMORIAL HOSPITAL	HOSPITAL RD.	PLYMOUTH, NH 03264
SPORCIC, DMD, DR. DVID A.	WASHINGTON ST.-P.O. BOX 286	CONWAY, NH 03818
SPRAGUE ELECTRIC COMPANY (6)	70 PEMBROKE RD.	CONCORD, NH 03301
SPRINGFIELD CONVALESCENT CENTER	CHESTER RD.	SPRINGFIELD, VT 05156
ST. JOSEPH HOSPITAL (2)	192 KINSLEY ST.	NASHUA, NH 03060
STATE FARM INS.	160 RIVER RD.	MANCHESTER, NH 03104
STATE OF N.H.-ADMIN. OFFICE OF THE COURTS	NOBLE DR.	CONCORD, NH 03301
STATE OF N.H.-DEPT. OF INFOR. SYSTEMS (2)	HAZEN DR.	CONCORD, NH 03301
STATE OF N.H.-DIV. OF MENTAL HEALTH	105 PLEASANT ST.	CONCORD, NH 03301
STATE OF N.H.-DIV. OF MOTOR VEHICLES	HAZEN DR.	CONCORD, NH 03301
STATE OF N.H.-DIV. OF PUBLIC WORKS	HAZEN DR.	CONCORD, NH 03301
STATE OF N.H.-GRAPHIC SERVICES	12 HILLS AVE.	CONCORD, NH 03301
STATE OF VT-DEPT. LABOR & INDUSTRY FIRE PREV. DIV.	120 STATE ST.	MONTPELIER, VT 05602
STORACE, DMD, DR. ANTHONY	5 COLISEUM AVE.	NASHUA, NH 03063
STRAFFORD GUIDANCE CENTER	130 CENTRAL AVE.	DOVER, NH 03820
STRUCTORS UNLIMITED	RIVER RD.	BOW, NH 03301

CONNECTION SYSTEMS (3)	44 SIMON ST.	NASHUA, NH 03060
THE KINGDOM - FAIRWOOD BIBLE INST.	OLD MARLBORO RD.	DUBLIN, NH 03444
THE TIMES ARGUE	SO. MAIN ST.	BARRE, VT 05641
THERMO AIR CONTROL	ALD'S ST.	NASHUA, NH 03060
THOMPSON FIREARMS		ROCHESTER, NH 03867
THREE FLIGHTS UP	44 SO. STATE ST.	CONCORD, NH 03301
TILLOTSON RUBBER CO., INC.	RFD 1, BOX 2000	DIXVILLE NOTCH, NH 03576
TIM REID CONTRCTOR	CHESTNUT POND RD.	EPSON, NH 03234
TOM DESIGN	40 HARVEY RD.	LONDONDERRY, NH 03053
TOWN & COUNTRY MOTOR INN		GORHAM, NH 03581
TRANS MEDIC TRNS. CLINIC	151 ELM ST.	MANCHESTER, NH 03101
TROTT, DMD, DR. BONNIE	EXETER RD.	EXETER, NH 03833
TURCOTTE CONCRETE COMPANY	KNOX LANE	BERWICK, ME 03901
UNITED PARCEL SERVICE (2)	1 UPS WAY	CHELMSFORD, MA 01876
UNITED STATES AIR FORCE HOSPITAL		PEASE AFB, NH 03801
UNITED STATE MARINE CORPS.		
UNITED STATES POST OFFICE (2)	GOFFSTOWN RD.	MANCHESTER, NH 03103
UNITRODE INTEGRATED CIRCUITS	7 CONTINENTAL BLVD.	MERRIMACK, NH 03054
UNIVERSITY OF NEW HAMPSHIRE		DURHAM, NH 03820
UPJOHN HEALTH CRE SERVICES, INC.	25 SOUTH RIVER RD.	BEDFORD, NH 03102
UPPER CONNECTICUT VALLEY HOSPITAL (3)	CORLISS LANE	COLEBROOK, NH 03576
VALLEY BANK	WEST MAIN ST.	HILLSBORO, NH 03244
VALLEY FAMILY PHYSICIANS	ARBOR WAY - BOX V	CHARLESTOWN, NH 03603
VALLEY FAMILY PHYSICIANS	TYLER ST.	CLAREMONT, NH 03603
VALLEY REGIONAL HOSPITAL (4)	243 ELM ST.	CLAREMONT, NH 03743
VETERANS ADMINISTRATION HOSPITAL (3)		WHITE RIVER JCT, VT 05001
VILLAGE AUTO BODY	6 STATE ST.	NASHUA, NH 03063
W. C. I.	CHESTNUT DR.	BEDFORD, NH 03102
WALGREEN'S	FAN RD.	CONCORD, NH 03301
WALTON'S AUTO LAB	78 HANOVER ST.	NEWBURY, MA 01951
WASTE, INC.	ROUTE 106-SHEEP DAVIS RD.	CONCORD, NH 03301
WEBSTER AT RYE	795 WASHINGTON RD.	RYE, NH 03870
WEEKS MEMORIAL HOSPITAL	MIDDLE ST.	LANCASTER, NH 03584
WELCH FOODS, INC.;	100 MAIN ST.	CONCORD, NH 01742
WENTWORTH-DOUGLAS HOSPITAL (12)	CENTRAL AVE.	DOVER, NH 03820
WEST CENTRAL SERVICES, INC. (2)	2 RESEVOIR RD.	HANOVER, NH 03755
WEST CENTRAL SERVICES, INC.	P.O. BOX 1401	CLAREMONT, NH 03743
WEST-PORT MARINE (2)	135 MAIN ST.	WESTBROOK, ME 04092
WESTWOOD HEALTHCARE CENTER	298 MAIN ST.	KEENE, NH 03431
WICKLUNDS FOREIGN AUTO SALES	NO. STATE ST.	CONCORD, NH 03301
WILFREDS RESTAURANT (2)	MAIN ST.	LANCASTER, NH 03584
WINCHESTER HOSPITAL	41 HIGHLAND AVE.	WINCHESTER, MA 01890
WINCO IDENTIFICATION	DANIEL WEBSTER HIGHWAY	TYNGSBORO, MA 01879
WINDHAM SOUTHEAST SUPERVISORY UNION		BRATTLEBORO, VT 05301
WINN MICROWAVE SALES	4 HASTING LN.	NASHUA, NH 03060
WRIGHT-PIERCE ENGINEERS	170 COMMERCE WAY	PORTSMOUTH, NH 03801
WRIGHT SIGNAL CO.	16 KINGSTON RD.	EXETER, NH 03833
YEO CHEVROLET		AMESBURY, MA 01913
YORK		

18

PLACEMENT OFFICERS

For assistance with any job placement activity please contact the individual listed below:

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Dean of Student Affairs
NHVTC
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Dean of Student Affairs
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Dean of Student Affairs
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NHVTC-Stratham
David Veno
Dean of Student Affairs
NHVTC
277R Portsmouth, NH 03885
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We encourage prospective employers to call any of these officers for assistance in filling full or part-time vacancies.

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